Collegio Carlo Alberto

UNIVERSITÀ DEGLI STUDI DI TORINO

University of Torino

LONG-TERM INVESTORS@UNITO

EDUCATION PROGRAM

SECOND EDITION

LTI@UniTO

LONG•TERM INVESTORS

THREE INVESTOR-SPECIFIC MODULES

INSURANCE

16-18 january 2020

Focarelli
Insurance companies
as long-term investors

Dacorogna
Rescheduled on June 4th, 2020
Portfolio construction,
ALM and risk management

Di Miscia
Case study: Poste Vita, portfolio,
risk management and ALM

PENSION

13-15 february 2020
rescheduled on June 4th, 2020

Andonov
Pension funds
as long-term investors

Dacorogna
Portfolio construction,
ALM and risk management

Steenbeek
Case study: Stichting
Pensioenfonds ABP/APG,
portfolio, risk management
and ALM

FOUNDATIONS

26-28 march 2020
rescheduled on July 9-11, 2020

van Gendt
Foundations and endowments
as long-term investors

Agnes
Portfolio construction
and risk management

Moakes
Case study: Wellcome Trust,
portfolio, risk management
and ALM

THREE CROSS-INVESTOR MODULES

Alternative Assets

16-18 april 2020

Canderle
Private Equity
and Venture Capital

Morgan, Garfield
Hedge Funds and
Liquid Alternatives

Brida, Pernet
Case study: LGT Capital
Partners' approach
to alternative investments

SRI, ESG and impact investing

14-16 may 2020

Sautner
ESG Investments

Gollier
Ethical assets valuation

Fracassi, Cat Berro
Case study: Mainstreet
Partners' approach
to impact investing

Financial Innovation

11-13 june 2020

Nicoletti
Digital transformation
and model changes
Sironi InvesTech

Carbone InsurTech
Palazzi Regtech
Miccoli Blockchain & crypto

Ginsel PensionTech
R. Ferrari Future trends
in FinTech

BIOS

DARIO FOCARELLI – Ania

Dario Focarelli has been General Manager of ANIA since September 2012. Since 2004 he had been Director of Economics and Finance and Chief Economist of ANIA. Between 1987 and 2003 he worked, with increasing responsibilities, for the Research Department of the Banca d'Italia where he was in charge of research and economic analysis on the financial market, with a particular focus on banks and insurance companies. Since 2012 he has been a Member of the Executive Committee of Insurance Europe (the European Federation of National Insurance and Reinsurance Business Associations). He obtained a PhD in Statistical and Actuarial Sciences at the University "La Sapienza" of Rome.

January 16, 2020: 1° MODULE ON INSURANCE COMPANIES

Insurance companies as long-term investors

MICHEL M. DACOROGNA – Prime Re Solutions

Michel M. Dacorogna is a partner at Prime Re Solutions. Formerly the deputy CRO of SCOR, he has developed the group internal model. He conducts research in the field of insurance mathematics, capital management and risks. He teaches at the University of Zurich, the University Ca'Foscari of Venice and the University Cattolica of Milan. Coauthor of: "An Introduction to High Frequency Finance", he has also published more than 80 articles in scientific journals. He is an associate editor of Quantitative Finance.

January 17, 2020 **Rescheduled on June 4th, 2020: 1° MODULE ON INSURANCE COMPANIES**

Portfolio construction, ALM and risk management for insurance companies

February 14, 2020: 2° MODULE ON PENSION FUNDS

Portfolio construction, ALM and risk management for pension funds

ORAZIO DI MISCIA – Poste Vita

Orazio Di Miscia is Head of ALM, Strategic Asset Allocation and Portfolio Management of Liquid Asset Classes at Poste Vita since 2011. Previously, he worked in Axa and Banca Intesa in similar positions. He is Board Member of Fondo Pensione Fondoposte since 2018. He holds a PhD in Statistics at University of Firenze.

January 18, 2020: 1° MODULE ON INSURANCE COMPANIES

Case study: Poste Vita, portfolio, risk management and ALM

ALEKSANDAR ANDONOV – University of Amsterdam

Aleksandar Andonov is an Associate Professor of Finance at University of Amsterdam. Previously, he completed his PhD studies at Maastricht University and worked at Erasmus University Rotterdam. In his research, he focuses on institutional investors and asset management in public and private markets. His papers analyzing the investments and governance of U.S. public pension funds have been published in the Journal of Finance and Review of Financial Studies.

February 13, 2020: 2° MODULE ON PENSION FUNDS

Pension funds as long-term investors.

ONNO STEENBEEK – APG Asset Management

Onno Steenbeek is managing director of Strategic Portfolio Advice, APG Asset Management. This department is responsible for APG's advisory services regarding ALM and strategic asset allocation, as well as investment and pension innovation (AuM totaling around € 500bn). Steenbeek also holds a Chair in Pension Fund Risk Management at the Erasmus School of Economics in Rotterdam, The Netherlands.

February 15, 2020: 2° MODULE ON PENSION FUNDS

Case study: Stichting Pensioenfonds ABP/APG, portfolio, risk management and ALM

SEBASTIEN CANDERLE – Imperial College

Sebastian Canderle advises investors in relation to leveraged buyout and start-up transactions, in particular at the due diligence, negotiation and portfolio monitoring stages. He previously worked for fund managers, including Carlyle and Candover. He is a lecturer at Imperial College Business School in London and the author of several books on private equity.

April 16, 2020: 4° MODULE ON ALTERNATIVE ASSETS

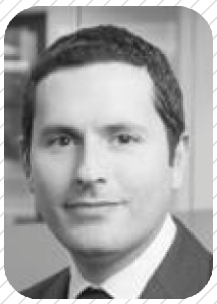
Private equity, venture capital, private credit, and other private markets

KEITH MORGAN - CFA, Strategy Head, Europe

Keith has over 16 years of experience in the alternative investments industry and is responsible for leading the firm's sourcing, research and monitoring efforts for European-based managers across a range of strategies. Prior to joining Aksia, Keith worked at COMAC Capital, where his responsibilities included risk analysis and communicating the firm's investment views to clients. Before COMAC, he was with investment group EIM, researching a broad set of hedge fund strategies. Keith started his career in investment management at Financial Risk Management ("FRM") Ltd. Keith received his MA from the University of Cambridge and is a CFA charterholder.

April 17, 2020: 4° MODULE ON ALTERNATIVE ASSETS

Absolute return strategies: hedge funds and liquid alternatives



SIMON GARFIELD – Aksia

Simon Garfield, CFA, is Senior Portfolio Advisor in Aksia. Simon is responsible for working with the firm's European, Middle Eastern and Australian clients on portfolio construction and manager selection, providing customized investment recommendations and regular portfolio updates across their alternative investment programs.

April 17, 2020: 4° MODULE ON ALTERNATIVE ASSETS

Absolute return strategies: hedge funds and liquid alternatives

BARBARA BRIDA – LGT Capital Partners

Barbara Brida is an executive director at LGT CP Ltd. Prior to joining the firm in 2017, she worked for Mediobanca in London and Milan, heading the European Investment Solutions team. Before that, she was with Société Générale Group in corporate and investment banking and Lyor Alternative Investments in Paris, Zurich and Milan, covering senior roles both in Structuring and Business Development.

April 18, 2020: 4° MODULE ON ALTERNATIVE ASSETS

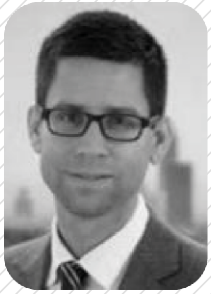
Case study: LGT Capital Partners' approach to alternative investments

PASCAL PERNET – LGT Capital Partners

Pascal Pernet is a Principal and a member of the Client Solutions team at LGT Capital Partners Ltd. Before joining the firm in 2012, he was a Partner at ABS Investment Management LLC, an independent fund of hedge funds manager specialized in Equity Long/Short strategies, where he was responsible for the firm's clients and business development outside of the US. In 2004, Mr Pernet was a co-founder of PvB Pernet von Ballmoos Ltd, a FINMA regulated fund management company specialized in alternative investment strategies. Prior to this, Mr Pernet was a Director and Head of Global Private Client Sales at Credit Suisse, responsible for global product distribution to private and corporate clients.

April 18, 2020: 4° MODULE ON ALTERNATIVE ASSETS

Case study: LGT Capital Partners' approach to alternative investments



ZACHARIAS SAUTNER – Frankfurt School of Finance

Zacharias Sautner is Professor of Finance at Frankfurt School of Finance & Management, where he also heads the Finance Department. Zacharias works on corporate governance, ESG, climate finance, and M&A. His research was published in leading international journals such as the Journal of Finance, Review of Financial Studies, Review of Finance. In February 2019, he was ranked #2 in Germany among professors in business administration (#1 in finance) based on his A+ publications (age of 40 or below).

May 14, 2020: 5° MODULE ON SRI, ESG AND IMPACT INVESTING

Integration of environmental, social and governance investment factors.

CHRISTIAN GOLLIER – Toulouse School of Economics

Christian Gollier is an internationally renowned Professor and researcher in Decision Theory under Uncertainty and its applications in climate economics and finance at Toulouse School of Economics. With Jean Tirole, he created the Toulouse School of Economics, where he serves as director. He is the president-elect of the European Association of Environmental and Resource Economists (EAERE). He is one of the Lead Authors of the last two reports of the IPCC on climate change.

May 15, 2020: 5° MODULE ON SRI, ESG AND IMPACT INVESTING

Social responsible and ethical assets valuation.

RODOLFO FRACASSI – Mainstreet Partners

Rodolfo Fracassi founded MainStreet Partners in 2008 as an investment firm specializing in sustainable and impact investments across the globe. Prior to this he served as an Executive Director at Goldman Sachs Asset Management, in charge of developing new business opportunities with institutional investors, distributors and consultants in several European countries. Rodolfo is a Chartered Financial Analyst, member of the Italian Advisory Board to the G8 on impact investing, member of the UK CFA Society, co-founder of Human Foundation, and board member of Opes Foundation.

May 16, 2020: 5° MODULE ON SRI, ESG AND IMPACT INVESTING

Case study: practical cases from the industry.

DANIELE CAT BERRO – Mainstreet Partners

Daniele Cat Berro is Investment Associate at MainStreet Partners, a multi-asset specialist investment firm solely focused on sustainable investment strategies. Daniele's work focuses on selection of sustainable and thematic third-party fund managers based both on financial and sustainability parameters. He also works on fundamental equity analysis combining ESG and the UN SDGs into a unified sustainability framework. Daniele received his master's degrees with major in finance from ESCP Europe and University of Turin in Italy with major in financial markets."

May 16, 2020: 5° MODULE ON SRI, ESG AND IMPACT INVESTING

Case study: practical cases from the industry.

BERNARDO NICOLETTI – Temple University

Bernardo Nicoletti serves as Professor of Management Science at the Temple University, Rome Campus. He is also a lecturer at the Master in Procurement Management of the Tor Vergata University in Rome, Italy, where he teaches ICT Procurement. In the past he has been CIO and CTO with GE Capital, American Insurance Group, and Alitalia, in several countries Italy, UK, USA, Argentina. He has been consultant with several financial services organizations, such as Santander Nordic region, Saudi Holland Bank, Generali, Banca Sistema, Istituto del Credito Sportivo, Deutsch Banca Italia, and others. In the financial services world, he has written books on Mobile Banking, Cloud Computing in financial institutions, Fintech, and Digital Insurance. He is also chief editor of the Palgrave Macmillan series on Technology in Financial Services.

June 11, 2020: 6° MODULE ON FINANCIAL INNOVATION

FinTech: digital transformation and model changes.

PAOLO SIRONI – IBM

In his current role as FinTech Thought Leader and Spokesperson for IBM Investment and Risk Analytics, Paolo Sironi links strategic innovation in Finance and Technology, demonstrating international expertise in Wealth and Asset Management, Risk Management and Trading. Pioneer in understanding the practical implications of AI and FinTech digitalization to manage institutional risks and personal wealth, he founded a FinTech jointventure (2008) to integrate investment management and Goal Based Investing principles. He was previously head of market and counterparty risk modeling at Intesa Sanpaolo. Author of "FinTech Innovation: from Robo- Advisors to Goal Based Investing and Gamification" (Wiley 2016), "Modern Portfolio Management: From Markowitz to Probabilistic Scenario Optimisation" (RiskBooks, 2015).

June 11, 2020: 6° MODULE ON FINANCIAL INNOVATION

InvesTech

MATTEO CARBONE – IoT INSURANCE OBSERVATORY

Matteo Carbone is founder and director of the IoT Insurance Observatory, NED and chairman of the Innovation Advisory Board at Net Insurance, and Investor. Internationally recognized as insurance industry strategist and world-renowned authority on InsurTech, he has worked in 20 different countries. Before creating Observatory and co-founding Archimede SPAC, he spent 11 years in Bain & Company. He received his degree in Business Administration from Bocconi University.

June 12, 2020: 6° MODULE ON FINANCIAL INNOVATION

InsurTech

SILVANO PALAZZI – SS&C Technologies

He has more than 20 years experience mostly dedicated to Financial Service Sector and in particularly to theCapital Market. During his career has played different roles providing consulting services to many of the prominent banks across Europe and operating with chief and executives officer. For several years he has been a member of the IBM international Tiger Team enabling clients in generating new intelligence to improve their business performance and create competitive advantage. He has published several articles and has participated actively in industry debates and conferences. He has led Risk and Compliance Solutions practice in Watson Financial Service unit for IBM, recently has joined SS&C Technologies to lead the Algorithmics brand in Italy.

June 12, 2020: 6° MODULE ON FINANCIAL INNOVATION

RegTech

CHRISTIAN MICCOLI – Conio

Christian Miccoli is co-founder of Conio Inc. a Bitcoin and blockchain startup. Prior to this, from 2007 to 2015 he was CEO of Chebanca!, the second largest Italian online bank and from 2000 to 2007 was CEO of ING Direct Italy, the largest online bank. He was Retail Banking director of Allianz-Bank and consultant in McKinsey.

June 12, 2020: 6° MODULE ON FINANCIAL INNOVATION

Blockchain and cryptocurrencies

DON GINSEL – Holland FinTech

Don Ginsel is a Civil Engineer and former banker at ABN AMRO and Deutsche Bank. After leaving banking for Venture Capital, the innovative power of technology and start-ups drove him to choose the startup side for a while. He has since been active as entrepreneur, investor and as mentor and coach through several accelerators and incubators. He founded Holland FinTech in 2014, currently the largest financial innovation ecosystem in Europe, aiming to use the momentum in the financial industry, to change it for the better. Don is active as entrepreneur and board member in several initiatives that are driving forward digital transformation and building innovation ecosystems across the world.

June 13 2020: 6° MODULE ON FINANCIAL INNOVATION

PensionTech

ROBERTO FERRARI – Design Italy

Author of the book: Fintech Era (2017), L'Era del FinTech (2016, F.Angeli). FinTech and digital banking thought leader: Listed in WSJ's Financial News 2016 and 2015 Top40 Fintech powerpeople in Europe, and in 2017, 2016 and 2015 Power 50 digital banker in European digital financial services from Digital Banking Club London. Scaled up and turned around to profit CheBanca!, best digital bank in Italy and first bank in Europe to launch a BTC Robo-Advisor. Wide International senior executive experience across markets, with focus on growth, business innovation digital transformation and marketing.

June 13, 2020: 6° MODULE ON FINANCIAL INNOVATION

Future trends in FinTech

RIEN VAN GENDT – Van Gendt Philanthropy Services

Rien Van Gendt spent his career in Academia, International Organizations, Government, Corporate World and Foundations. At present he serves on the boards of several organizations like Edli Foundation (Netherlands), Rockefeller Philanthropy Advisors (USA), European Cultural Foundation (Netherlands), Calouste Gulbenkian Foundation (Portugal), Sofam BV (Netherlands), IMC Weekendschool (Netherlands), Partex BV (Netherlands). In 2005 Rien van Gendt received the Distinguished Grantmaker Award in the United States and in 2013 the European Philanthropy Compass Prize.

July 9, 2020: 3° MODULE ON FOUNDATIONS

Foundations as long-term investors

FRANCESCO AGNES – Cambridge Associates

Francesco is a Senior Investment Director in the Endowment & Foundation practice based in the Cambridge Associates London office. Francesco has more than 20 years of investment experience, spanning asset allocation, manager selection , alternative investments, and portfolio management. He advises a variety of institutional investors in Europe on investment issues such as policy setting, asset allocation strategy, manager selection, and investment program evaluation. Before joining Cambridge Associates in 2016, Francesco was head of the European equity team at Ersel Asset Management, managing a Pan-European fund, in Italy.
He holds an MBA at London Business School.

July 10, 2020: 3° MODULE ON FOUNDATIONS

Portfolio construction and risk management for endowments and foundations

NICK MOAKES – Wellcome Trust

Nick is Managing Partner of Investments and Chief Investment Officer at Wellcome Trust. He is directly responsible for Wellcome's global equity, FX and derivatives exposure, as well as playing a key role in broader investment strategy and management of the Investment Team. Nick joined Wellcome in 2007 from BlackRock Investment Management where he was Head of the Asia Pacific investment team and co-head of Emerging Markets. He has 27 years' professional experience in Asia, and 22 years' experience in global equity markets. Nick is Chair of the Imperial College London Endowment Fund and a Non-Executive Director of the Foreign and Colonial Investment Trust. He's also a Board Member of the UK Investor Forum, which aims to align the interests of listed companies and long-term shareholders.

July 11, 2020: 3° MODULE ON FOUNDATIONS

Case study: Wellcome Trust, portfolio, risk management and ALM

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REALE MUTUA

INTESA SANPAOLO

Media Partner

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Contacts

lti@carloalberto.org | carloalberto.org/lti | +39 011 670 5010 | Piazza Arbarello, 8 10122 Torino

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