SECOND WORKSHOP ON
CONTRACTS, INCENTIVES AND INFORMATION

Collegio Carlo Alberto
Torino, December 5th and 6th, 2022

PROGRAM
WORKSHOP ON CONTRACTS, INCENTIVES AND INFORMATION - PROGRAM

MONDAY, DECEMBER 5TH

9:00-9:15  Dino Gerardi (Collegio Carlo Alberto, University of Turin and CEPR)
           Welcome address

9:15-10:15 S. Nageeb Ali (Pennsylvania State University)
           "Sequential Veto Bargaining with Incomplete Information"
           (with Navin Kartik and Andreas Kleiner)

10:15-10:45 Coffee break

10:45-11:45 Harry Pei (Northwestern University)
           "Building Reputations via Summary Statistics: The Curse of Long Memory"

11:45-12:45 Rahul Deb (University of Toronto and CEPR)
           "Indirect Persuasion: Regulating Financial Analysts"
           (with Maher Said and Mallesh Pai)

12:45-14:00 Lunch

14:00-15:00 Alex Smolin (Toulouse School of Economics and CEPR)
           "Data Collection by an Informed Seller"
           (with Shota Ichihashi)

15:00-16:00 Meg Meyer (Nuffield College and Dept. of Economics, Oxford Univ., and CEPR)
           "Selecting the Best when Selection is Hard"
           (with Mikhail Drugov and Marc Moeller)

16:00-16:30 Coffee break

16:30-17:30 Alexander Wolitzky (Massachusetts Institute of Technology)
           Keynote Talk: “Persuasion with Non-Linear Preferences”
           (with Anton Kolotilin and Roberto Corrao)

20:00 Workshop Dinner

Talks are 50 minutes long. After each talk, there are 10 minutes for discussion.
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TUESDAY, DECEMBER 6TH

9:00-10:00  Vasiliki Skreta (University of Texas at Austin, University College London and CEPR)  
"Purchase History and Product Personalization”  
(with Laura Doval)

10:00-10:30  Coffee break

10:30-11:30  Ricardo Alonso (London School of Economics and CEPR)  
"Organizing Data Analytics”  
(with Odilon Camara)

11:30-12:30  Arina Nikandrova (City, University of London)  
"Imposing Commitment to Rein in Overconfidence in Learning”  
(with Marcelo A. Fernandez and Tatiana Mayskaya)

12:30-14:00  Lunch

14:00-15:00  Ignacio Monzón (Collegio Carlo Alberto and University of Turin)  
“Delegation with Endogenous States”  
(with Dino Gerardi and Lucas Maestri)

15:00-16:00  Eduardo Perez-Richet (Sciences Po, CEPR)  
"Fraud-proof Non-market Allocation Mechanisms”  
(with Vasiliki Skreta)

16:00-16:30  Coffee break

16:30-17:30  Philipp Strack (Yale University)  
Keynote Talk: "Taxing Externalities Without Hurting the Poor”  
(with Mallesh Pai)

20:00  Workshop Dinner

Talks are 50 minutes long. After each talk, there are 10 minutes for discussion.